

COMPAREX SoftCare

The Million-€-Story: A Business Case Example





Overall Sourcing Volume: 20 mEUR

Reducing all Quotations to ZERO!

		SAVINGS
Process Cost Savings via Dynamic Sourcing	Based on Number of Orderlines, Quotations per Order, Cost per Quotation Request etc.	280,000 EUR
Contract Aggregation & Optimization	Estimated Effect: 1% Savings on Overall Sourcing Volume	200,000 EUR
Eliminating Incorrect & Redundant Orders	Estimated Effect	100,000 EUR
GainShare	Estimated Annual Dealreg 200,000	100,000 EUR
	Dealreg Sharing 50%	
Fixed Margins	Fixed Margin on Global/Local Best-Price	400,000 EUR
Process Cost Savings via Procurement Integration	Based on Standard Reports for Inventory, SAM & Purchasing Department	20,000 EUR
Total SAVINGS		1,100,000 EUR



By Your Side in a Digital World.

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